4	BOB Financial         PRE BID RESPONSES RFP - Selection for vendor for implementation of Oracle Fusion ERP           cloud solutions         RFP NO: CO: BFSL/ Finance RFP/2022-23/01							
Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses		
1	10	3.2 (4)	The Bidder has to size the RFP for Implementation of Oracle Fusion ERP Cloud Solution covering hardware, software & services to ensure availability, scalability, redundancy and performance of the RFP for Implementation of Oracle Fusion ERP Cloud Solution, and to meet technical and functional requirements as per the terms of the RFP within the timeframe prescribed by the Company.	As per OEM requirement, BoB Financial will need to sign a direct contract with Oracle for all hardware and software licensing requirements. In this regard, the confirmation on hardware, software and services to ensure availability, scalability and redundancy and performance can be provided by OEM themselves. Should we get the same from Oracle and include in our bid document? Is there any specific format to be used?	Has BoB financial already discussed with OEM about the confirmation on mentioned requirement or we need to include the response from Oracle in our technical bid?	BFSL need a single onwnership for suport and post sales activity for the entire duration of contract.		
2	2	1.1	Complete set of tender documents may be downloaded by eligible bidder from the website of the Company, the cost of tender document should be paid in the form of Bankers' Cheque / Demand Draft for NIL amount' favoring BOB Financial Solutions Limited payable at Mumbai along with the bid responses. The Company reserves the right to reject any or all offers without assigning any reason.	Is Bob financial expecting to submit the cheque of ZERO amount favoring BOB financial solutions limited payable in Mumbai along with Bid responses?		Bank account details will be publish in addendum 1. bidder is requested to transfer the EMD in the bank account and submit the payment advice/UTR number along with the technical bid.		
3	6	1.7 (Important Details)	Last date & time for submission of Bids (17-05-2022 at 03:00 pm)	Request for extension for the bid submission date.	We request for extension for the bid submission date by 4 weeks (Four weeks) from the date of receipt of responses to the pre-bid queries.	as per addendum.		
4	11	3.5 / 1 / Annexure 02 - Scope of Work	Organization Structure & General Requirements	Is there the BOM has finalized with Oracle. If yes please can you share the details for those.		kindly refer annexue 2 for detailed scope of work. BFSL has also added the rquirement of users and module in addendum 1.		
5	11	3.5 / 1 / Annexure 02 - Scope of Work	Organization Structure & General Requirements	Please can you share the list of current Systems and architecture details with us. Also the details of legacy system which is currently being used by BOB Financials.		Currrent system: Tally ERP for financial. Credit card management system for credit card, Merchant management system for merchant acuqiring, HR software for TADA claim, GST software for GST		
6	11	3.5 / 1 / Annexure 02 - Scope of Work	Organization Structure & General Requirements	Please can you share the number of users across the departments / Branches which are going to use Oracle. Also if you can share the volume of transactions. It will be used for licensing purpose.		as per addendum.		
7	11	3.5 / 1 / Annexure 02 - Scope of Work / 2	to support multiple Departments / Branches / Offices	Please confirm the current legal entity and organization structure - how many Legal Entity, and Branches are there.		BFSL is the sole legal entity currently having 39 sales offices and 18 customer service PAN India.		

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
8	11	3.5 / 1 / Annexure 02 - Scope of Work / Organization Structure / 7	Organization Structure & General Requirements	Please confirm the list and count of Integration - Inbound and Outbound - with Legacy system and Third Party systems. Also if those systems will be available on premise or on cloud.		please refer annexure 2 in RFP.
9	11	3.5 / 1 / Annexure 02 - Scope of Work / Organization Structure / 7	Organization Structure & General Requirements	Please can you confirm if any existing middleware which is being used for the integration.		It will file based intergrations.
10	11	3.5 / 1 / Annexure 02 - Scope of Work / Organization Structure / 7	Organization Structure & General Requirements	Please can you confirm the list of the components and data for years which needs to be Migrated from legacy system to Oracle Fusion.		Currently BFSL is using tally ERP 9 for financial accounting. Entire tally back up needs to uploaded in new ERP.
11	11	3.5 / 1 / Annexure 02 - Scope of Work / Reporting Management / 8	Data import/ export	Oracle provide the functionality to download the reports in predefined format in the excel and pdf. Please can you confirm for Data Import - did it needs to be imported into Oracle from any legacy system.		BFSL expect data import and export in oracle fusion software.
12	11	3.5 / 1 / Annexure 02 - Scope of Work / Reporting Management / 9	Microsoft add-ins	Please can you elaborate on the requirement.		BFSL needs standard report from oracle ERP apart from 20 customised report.
13	11	3.5 / 1 / Annexure 02 - Scope of Work / Reporting Management	MIS reports on monthly basis based on predefined formats generation/ creation of statutory reports. To develop Dashboards for all the users.	Please can you share the number of reports and Dashboards which will be required for MIS and for Statutory Reporting and its complexity.		BFSL expect bidder to proivde 20 customised reports. E.g. financial statement as per Companies Act, monthly MIS etc.
14	11	3.5 / 1 / Annexure 02 - Scope of Work / Enterprise Integration Layer / 2	Set-up data movement	Please can you elaborate on the requirement.		BFSL expect bidder to set up file based feed (BFSL core system extract) protocol in the oracle fusion ERP.
15	11	3.5 / 1 / Annexure 02 - Scope of Work / Enterprise Integration Layer / 4	Organization Structure & General Requirements	Please can you confirm based on our understanding following modules for Oracle fusion will be used by BOB Financials : 1. Financials - GL, AP, AR, Cash Management and Treasury Management 2. Procurement - Purchasing and Inventory		as per addendum.
16	11	3.5 / 1 / Annexure 02 - Scope of Work / Accounts Payables/ 1	Setup of vendor master with the ability to capture GST No and MSME no and vendor/ exempt under GST vendor etc. (ability to verify the details from GSTIN/MSME portal)	Oracle has facility to capture the GST and MSME no. for Vendor. Please can you confirm if there is any existing integration exist in legacy system with Government portal to verity GST and MSME portal.		no such integration in legacy system.
17	11	3.5 / 1 / Annexure 02 - Scope of Work / Cash Management / 1	Bank transactions including reconciliation	Please share the number of Banks and Payment formats which will be required for it.		No of bank accounts around 60.
18	9	2.1 (Applications)	The scope of works in the Request for Proposal (RFP) for the RFP for Implementation of Oracle Fusion ERP Cloud Solution would include but not be limited to providing service/solution for RFP for Implementation of Oracle Fusion ERP Cloud Solution and its maintenance and support for the tenure of the Contract.	Which other applications / functional areas / modules of Oracle Bob financials is expecting to implement other than Oracle Fusion ERP cloud solution?	Please share the detailed scope of work to be implemented. This will help us to estimate the timelines and effort for the implementation of these additional services.	The current scope covers implementaiton of oracle fusion and related activities.

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
19	9	2.2 (Language)	The RFP for Implementation of Oracle Fusion ERP Cloud Solution should be in English. However it should have the capability to support certain communication templates in Hindi language. This capability shall be a part of standard offering of the RFP for Implementation of Oracle Fusion ERP Cloud Solution including report printing by the Company users. The data in the database will be stored in English language.		As bank has already chosen the product - Oracle ERP Cloud Services, the response on the support for the languages other than English can be confirmed by OEM (Oracle)	BFSL will go with standard offering of oracle. le.English.
20	10	3.1. Project Objective	The Vendor should ensure that all systemic changes or new requirements necessitated out of Government / other regulatory guidelines or other Company requirements as per the RFP are made available from day one of the RFP for Implementation of Oracle Fusion ERP Cloud Solution going live. Any new government/ regulatory requirements that impact the provided RFP for Implementation of Oracle Fusion ERP Cloud Solution to the Company need to be incorporated as a feature upgrade or an enhancement or a patch and should be provided to the Company at no additional cost during the period of the contract.	Since BoB Financials have chosen Oracle ERP cloud services as an ERP product, Oracle will be authorized and responsible for releasing any new feature in the product.	If any of the required feature will not be provided by Oracle as a standard feature in the system then we implementation partner will need to plan for customizations to address the business requirement. In absence of clarity on the technical and functional requirements of such customizations at this stage, we are unable to estimate the effort and timelines for such customizations. We suggest to route such cases via change requests. PMO from BoB financials and implementation partner will mutually discuss and agree on the additional effort and commercials.	The understanding of oracle being responsible for releasing any new feature in the product is correct.
21	13/14	4.3. Bid Security and Performance Guarantee (Point # 1 and 2)	Performance bank guarantee to be provided by successful bidder	Performance bank guarantee has been mentioned as 10 % on page # 13 and has been mentioned as 3 % on page # 14. What is the exact percentage?		Please consider as 3% of the contract value.
22	11	3.2 Project Scope (Point # 4)	Any assumptions, changes, deviations other than what is specified and accepted by the Company will not be considered for the purpose of this RFP.	In case of any deviations from any of the terms of the RFP, how do we mention the same in the technical bid?	Please provide format for listing the proposed deviations from the RFP.	Please refer addendum.

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
23	8	1.15 Acceptance of Terms	Accordingly, in such cases, the potential Bidder(s) may seek additional information/clarification required from Company. Company reserves the right to provide such additional information/ clarification at its sole discretion. In order to respond to the RFP, if required, and with the prior permission of Company, each Bidder may conduct their own study and analysis, as may be necessary, at their own cost and expense ensuring they adhere to the timelines mentioned in the RFP. No additional time will be provided to Bidders to undertake any analysis or study.	Can we get the time slots from Bob Financials team for discussing certain points related to the requirements in this RFP in detail? This will help us to prepare our responses properly for the RFP.		Prebid meeting held on 9th May 2022.
24	6	6	Date & Venue of Pre-Bid Meeting		Request for online pre bid meeting to discuss queries and clraify the doubts	Prebid meeting held on 9th May 2022.
25	Annex ure 01	3	Should have experience in having implemented Oracle Fusion ERP in least one bank/FI / Pvt. / Public sector Company in last 5 years	Global Experience may also be included with Original clause of Experience in having Implemented Oracle Fusion ERP	Expereience for implementation outside India/Global execution should also be considered and may be included in Experience criteria	only experience in implementation in a company in India will be considered.
26	Appen dix-2	ВОМ	Subscription Fee Per annum for 3 years	Please clarify Subscription fee Quote should be Per Annum or for 3 Years	Please clarify Subscription fee Quote should be Per Annum or for 3 Years	as per addendum.
27	Appen dix-2	вом	Onsite Resource Support ( PM )	Please clarify onsite resource cost to be quoted monthly/ Yearly and what will be the duration period in case for onsite resource and number of resources	Please clarify onsite resource cost to be quoted monthly/ Yearly and what will be the duration period in case for onsite resource and number of resources	If required, one resource for a period of 12 months however the commercial will not form part of TCO calculations.
28	Annex ure-2	sow	Modules such as General Ledger, Accounts receivable,Accounts Payables ,Cash Management & Banking Management,Treasury management,Reporting Management,Audit function,Compliance reporting,Business analytics,Enterprise Integration Layer	Please clarify module wise i.e. number of users for each module to understand	Please clarify module wise i.e. number of users for each module to understand	as per addendum.
29	36	Data Migration	The selected Bidder will assist the company in migration exercise without any cost to the company.	Please confirm the availablle Data size of migration	Please confirm the availablle Data size of migration	please refer our reply.
30	36	8.23	Liquidated Damages and penalty- The proposed rate of penalty would be 0.5% of the entire project cost/TCO per week of delay or non-compliance	The penalty of 0.5% of the TCO per week is huge considering we have licence cost , pls clarify the penalty structure	Liquidated Damages and penalty- The proposed rate of penalty would be 0.25% of the monthly billing of project cost/TCO per week of delay or non-compliance	No change in the clause. Penalty will be applicable on cost of implemetation.
31	Annex ure 01	2	The bidder should be operating for at least 5 years as partner with Oracle	Can a document showcasing our relation with Oracle be considered as a proof .	Request to change it for 3 years	No change in the clause.

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
32	Appen dix 02 - Bill of Materi als	2	Subscription Fee Per annum for 3 years	Pls suggest the no of users and pls specify the users per module i.e. General Ledger , Accounts Receivable , Accounts Payable	Change it cost per user per module per month	As per addendum.
33	Appen dix 02 - Bill of Materi als		One time Implementation cost / License Fee	Pls suggest the no of users and pls specify the users per module i.e. General Ledger , Accounts Receivable , Accounts Payable	Pls share no of concurrent users	As per addendum.
34	Appen dix 02 - Bill of Materi als		Additional cost not part of TCO- Onsite Resource Support ( PM )	Pls specify the cost should per month /yearly basis .	Pls specify the cost should per month /yearly basis .	please refer our reply.
35	Appen dix 02 - Bill of Materi als		Additional cost not part of TCO- Onsite Resource Support ( PM )	Need JD of the onsite support should it be Technical or Functional as the rate card for both the resources will vary	Need JD of the onsite support should it be Technical or Functional as the rate card for both the resources will vary	please refer our reply.
36	9	2.2	Tenure-The tenure of the contract initially would be for 3 years from the date of the issuance of first purchase order by the Company	What will the timeline for project implementation	What will the timeline for project implementation	as per addendum.
37	9	2.1	Applications -The scope of works in the Request for Proposal (RFP) for the RFP for Implementation of Oracle Fusion ERP Cloud Solution would include but not be limited to providing service/solution for RFP for Implementation of Oracle Fusion ERP Cloud Solution and its maintenance and support for the tenure of the Contract	Pls specify the scope in terms of implementation & Support	Pls specify the scope in terms of implementation & Support	Bfsl expect 6 months of warranty support after implementations.
38	11	2.3	Data Integration - 1. The selected vendor will be responsible for successful data integration with existing customer data available with the Company	Pls specify on the amount & quality of data to be integrated & migrated	Pls specify on the amount & quality of data to be integrated & migrated	tally data mig
39	11	3.4	Implementation Methodology- The FRSM (Functional Requirements Specification Manual) would be reviewed by the Company and the selected bidder is expected to remediate all gaps identified by the Company	Pls specify what are the details you will be looking for in FRSM	Pls specify what are the details you will be looking for in FRSM	Post requirement gathering sessions, the selected bidder will require to submit a detailed FSD (functional solutions documents) for BFSL review and sign off.
40	12	3.7	Customization- The Selected Bidder has to carry out all the customization as per the Annexure 02 – Scope of work without any additional cost to the company.	Any additional customization will be extra cost as additional qualified resources will be required	Kindly remove the point	No change in the clause. However any additional requirement not envisage in the scope of work may attract additional cost basis per man day cost quoted by the vendor in bill of material.

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
41	12	3.7	Customization The Bidder will have to provide all the MIS reports as per the requirements of the Company.	What kind of reports are needed pls specify	What kind of reports are needed pls specify	as per above
42	31		Data Migration The selected Bidder will assist the company in migration exercise without any cost to the company.	Pls specify the amount & type of Data Migration	Pls specify the amount & type of Data Migration	as per above
43	24	6.2	Evaluation Methodology for Eligible Bidder	Pls specify the Eligibility		
44	Genera I		How many legal entity are there?			BFSL is the sole legal entity currently having 39 sales offices and 18 customer service PAN India.
45	Genera I		Do you maintain seprate ledger against each legal entity?.			Yes.
46	Genera I		How many operating units are there?			BFSL is the sole legal entity currently having 39 sales offices and 18 customer service PAN India.
47	Genera I		Is there integation requierd with any other application?, if Yes share the details			already answered in above
48	Genera I		How many locations to be consider for oracle implementation India and overseas locations			Mumbai
49	Genera I		Do you require financial consolidations? If yes, provide consolidation currency?			as per RFP.
50	28	8.3	No liability ility • Under no circumstances Company shall be liable to the Service Provider for direct, indirect, incidental, consequential, special or exemplary damages arising from termination of this project, even if Company has been advised of the possibility of such damages, such as, but not limited to, loss of revenue or anticipated profits or lost business	Service Provider shall not be held responsible for any indirect, incidental, consequential, special or exemplary damages arising from termination of this project, even if Company has been advised of the possibility of such damages, such as, but not limited to, loss of revenue or anticipated profits or lost business. Except for claims for personal injury or death caused by gross negligence of MIND or its subcontractors, IPR infringement by MIND, MIND's total liability for claims arising under this AGREEMENT shall be limited to direct damages not exceeding the total amount paid to MIND for the said respective proposal under this AGREEMENT. IN NO EVENT SHALL MIND BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, LOSS OF DATA OR LOSS OF USE TO CLIENT OR ANY THIRD PARTY INVOLVED. These limitations shall apply regardless of the form of action, whether under statute, or in contract or tort, including negligence	Service Provider shall not be held responsible for any indirect, incidental, consequential, special or exemplary damages arising from termination of this project, even if Company has been advised of the possibility of such damages, such as, but not limited to, loss of revenue or anticipated profits or lost business. Except for claims for personal injury or death caused by gross negligence of MIND or its subcontractors, IPR infringement by MIND, MIND's total liability for claims arising under this AGREEMENT shall be limited to direct damages not exceeding the total amount paid to MIND for the said respective proposal under this AGREEMENT. IN NO EVENT SHALL MIND BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, LOSS OF DATA OR LOSS OF USE TO CLIENT OR ANY THIRD PARTY INVOLVED. These limitations shall apply regardless of the form of action, whether under statute, or in contract or tort, including negligence	No Change in RFP clause

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
51		8.2	Indemnity -The Selected Vendor shall indemnify the company, and shall always keep indemnified and hold the Company, its employees, personnel, officers, directors, (hereinafter collectively referred to as "Personnel") harmless from and against any and all losses, liabilities, claims, actions, costs and expenses (including attorneys' fees) relating to, resulting directly or indirectly from or in any way arising out of any claim, suit or proceeding brought against the Company	MIND will Indemnify only for the Direct Damages covered under RFP. MIND cannot agree to indemnify for indirect Damages as mentioned in RFP	MIND will Indemnify only for the Direct Damages covered under RFP. MIND cannot agree to indemnify for indirect Damages as mentioned in RFP	No Change in RFP clause
52	Appen dix 02 - Bill of Materi als	1	One time Implementation cost / License Fee.	We propose BFSL to procure Oracle Fusion licenses directly from Oracle		BFSL expects a single contract with the bidder for OEM requirements and implementation.
53	Appen dix 02 - Bill of Materi als	2	Subscription Fee Per annum for 3 years	We propose BFSL to procure Oracle Fusion licenses directly from Oracle		Subcription cost for 5 years,
54	21	Part III - Commercial Bid	Post the commercial evaluation process the L1 bidder would be required to submit their final commercial as per Appendix 02 - Bill of Materials and other terms and conditions of the RFP on prices. In a nutshell, the commercial Bid details will need to be provided for all requirements of the Company to arrive at TCO of the solution.	We propose BFSL to remove the L1 clause and make it 70:30 ratio (Technical:Commercial)		Ok. BFSL plans to keep it as Techno- commercial.
55	Annex ure-02- Scope of Work		Accounts receivables system should be fully integrated to the other modules like CCMS, MMS & other legacy software.	Kindly provide the list of inbound and outbound integrations		already answered in above

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
56	10	3.2. Project Scope	Ladditional costs to the Company The	RFP doesn't provides any scope of work for FMS. Besides this RFP is for implementation and doesn't require any FMS services. Kindly clarify what type of FMS services are expected to be performed by the bidder		FMS (facility management service) is not part of the Scope.
57	10	3.2. Project Scope	during the entire tenure of the contract. These vulnerabilities can be detected by	BOB intends to implement Oracle cloud ERP application. Any vulnerability in cloud application is fixed by Oracle. What role does BOB assumes to be performed by the bidder?		The sucessful bidder needs to front end on behalf of BFSL to get vulnerability fixed by the OEM.
58	10	3.2. Project Scope	The Bidder has to size the RFP for Implementation of Oracle Fusion ERP Cloud Solution covering hardware, software & services to ensure availability, scalability, redundancy and performance of the RFP for Implementation of Oracle Fusion ERP Cloud Solution, and to meet technical and functional requirements as per the terms of the RFP within the timeframe prescribed by the Company	BOB intends to implement Oracle cloud ERP. This is a SaaS service where no separate hardware sizing is required. The OIC integration layer if used is priced on usage basis. This may increase or decrease depending on the usage. Bidder can provide the estimates basis current scope of work but the same may increase or decrease basis final usage. To ascertain the number of licenses required (for software) can BOB share the number of users expect to use the ERP?		no of user requirement has been shared as per addendum.

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
59	11	3.2. Project Scope	The Bidder is completely responsible for the proposed RFP for Implementation of Oracle Fusion ERP Cloud Solution to meet the scope and objectives of the RFP and all addenda & corrigenda issued thereafter. The Company assumes no responsibility for assumptions made by the Bidder. In the event the proposed RFP for Implementation of Oracle Fusion ERP Cloud Solution fails to meet the Service Level Agreement (SLA) (if applicable and stipulated in this RFP) and the scope and objectives of the RFP for Implementation of Oracle Fusion ERP Cloud Solution at no additional cost to the Company	<ol> <li>Current RFP is for implementation of Cloud ERP. There is no AMS scope defined in the RFP. For what services will SLA be applicable for?</li> <li>Cloud bases services/ application uptime would be responsibility of Oracle, Does BOB intend to impose penalties on Bidder on behalf of Oracle?</li> <li>There are no SLA's defined in the RFP. Are bidders expected to provide SLA's for uptime?</li> <li>In case where BOB may need to procure additional licenses to meet its requirement, we assume the same will be done by BOB at addtional cost?</li> </ol>		BFSL is agreeable to statndard uptime SLA offered by OEM, however the sucessful bidder needs to front end on behalf of BFSL to get vulnerability fixed by the OEM.
60	12	3.7. Customization	The Bidder needs to provide all statutory and regulatory reports as required by the regulatory institutions. The Company will not pay any additional customization costs either for gaps observed and/or gaps observed for statutory or regulatory reports as required by the Company.	How many statutory reports does BOB uses today?		BFSL is using statutory report for RBI submission, Parent Bank , GST authority etc. approx 25.
61	12	3.7. Customization	The Bidder will have to provide all the MIS reports as per the requirements of the Company	How many MIS reports does BOB uses today?		presently 2 but can be extend as per the needs.
62	36	8.23. Liquidated Damages	Company expects that the selected bidder complete the scope of the project as mentioned in section 6 – Project timeline of this document within the timeframe specified. Inability of the selected bidder to either provide the requirements as per the scope or to meet the timelines as specified would be treated as breach of contract and would invoke the penalty clause. The proposed rate of penalty would be 0.5% of the entire project cost/TCO per week of delay or non-compliance. Company at its discretion may apply this rule to any major non delivery, non-adherence, non- conformity, non-submission of agreed or mandatory documents as part of the Project	As part of RFP no project plan has been shared by BOB. We assume that the calculation of penalties would be dependent on the delay in execution of project against the project plan shared by the bidder. Kindly clarify		as per addendum
63	25	6.2. Evaluation Methodology for Eligible Bidder	1 Credential strengths: 30	The total technical score is 30 marks against credentials. But as per Annexure 03 the maximum score stands at 10. Request you to updated the annexure with revised scores		Necessary changes has been done in addendum

Sr. No.	Pg No	Point No	Tender Original Clause	Clarification	Request for Change / Modification / Addition / Deletion	BFSL Responses
64			1. Credential strengths of the Bidder Each Bidder having credentials as stated in Annexure 03 – Credential strengths will get marks according to their implementation experience			
65		Annexure 02 - Scope of Work		Is BOB using any legacy fixed assests accounting software and do you wish to continue with the same. Are there any plans of moving into Oracle Cloud Fixed Assets?		presently BFSL is using fixed assets software for managing fixed assets & depreciation. BFSL will move the entire fixed assets & depreciation working in Oracle fusion software.
66		Annexure 02 - Scope of Work	API integration with CCMS/ MMS/HR module for data import/ capture for day to day accounting	<ol> <li>How many data imports are required?</li> <li>What is the frequency of each import?</li> <li>Are there any instances where data would be required to be exported to any peripheral application?</li> <li>In cases these details are not available and will have to be assessed during requirement study phases, would BOB agree to a fixed scope declared in the proposal and additional scope to be covered as per the rates provided for additional scope of work?</li> </ol>		The extract needs to be taken on daily basis from the core system ie. Card management system, merchant management system etc.
67		Annexure 02 - Scope of Work	Accounts receivables system should be fully integrated to the other modules like CCMS, MMS & other legacy software.	<ol> <li>Can BOB share the existing count and details of legacy softwares to be integrated with Accounts receivables?</li> <li>Can bidder, as part of solution assume single API to be shared with all the legacy applications for them to provide the information in the common format?</li> </ol>		as per addendum 2.
68		Annexure 02 - Scope of Work	fully integrate the Accounts payables system with other financial sub modules like general ledger, cash book, accounts receivable, fixed asset, purchasing, inventory etc	<ol> <li>As part of implementation, does BOB expect inventory module also to be implemented in cloud ERP or BOB currently uses any other inventory application which needs to be integrated?</li> <li>What type of inventory does BOB either maintains today in legacy application or intends to maintain in Cloud ERP?</li> </ol>		as per scope of work.
69		Annexure 02 - Scope of Work	Generation of PO from the ERP	<ol> <li>Generation of PO from the ERP would require licenses for Oracle Purchasing Cloud . How many user licenses are required for Oracle purchasing cloud?</li> <li>Do you also intend to raise requisition through ERP cloud, if yes then how many users/ employees would be raising such requisitions and how many licenses would you require for self service procurement to enable such requisitions?</li> </ol>		As per addendum
70		Appendix 02 - Bill of Material Oracle	Man Days for Customization & New Developments beyond RFP scope ( 180 days ) Please provide per day cost	<ol> <li>What does 180 days stand for. Is it the bid validity period or BOB expects additional effort of 180 man days to be considered as part of the project?</li> <li>Will the AMS support required be part of section "Additional cost not part of TCO"?Currently there is no placeholder for the same.</li> </ol>		180 day is a tentaive number which will be applicable for entire duration of contract and the same will be consider in TCO calculations. Please refer addendum 2.